



March 19, 2026

**Service Proposal between:**

Siemens Industry, Inc.  
46897 Bayside Pkwy, Ste 200  
Fremont, CA 94538

Redwood City School District  
750 Bradford St  
Redwood City, CA 94063

From: Reginald Marinas  
Email: [reginald.marinas@siemens.com](mailto:reginald.marinas@siemens.com)  
Phone: (510) 634-9162

To: Martin Cervantes  
Email: [mcervantes@rcsdk8.net](mailto:mcervantes@rcsdk8.net)  
Phone:

**Project: 44OP-400811 RCSD Mechanical Replacement – Taft Elementary**

**Sourcewell Contract #: 080824-SIE**

**Account # 14129**

**Scope of work:**

**CO1 Sunday Mobilization 8/3 (differential)..... \$4,601**

Type Labor/Branch	ST Rate	DT Rates	Diff.	Hours	Cost	OH&P	Total
BAU Engineer-San Francisco	\$ 204	\$ 408	\$204		\$0	0%	\$0
BAU Service Project Manager-San Francisco	\$ 310	\$ 619	\$310		\$0	0%	\$0
BAU Service Specialist-San Francisco	\$ 260	\$ 521	\$260		\$0	0%	\$0
ZTE Specialist-San Francisco	\$ 239	\$ 478	\$239		\$0	0%	\$0
ELECTRICAL SUBCONTRACTOR (MAXIMUM)	\$ 179	\$ 309	\$131	32	\$4,183	10%	\$4,601

**CO2 Split System Troubleshooting.....NA**

**CO3 RFI-7 Condensate Pump Switch Add.....\$11,434**

Type Labor/Branch	OT Rate	Hours	Cost	OH&P	Total
BAU Engineer-San Francisco	\$306		\$0	0%	\$0
BAU Service Project Manager-San Francisco	\$464	2	\$929	0%	\$929
BAU Service Specialist-San Francisco	\$390	16	\$6,246	0%	\$6,246
ZTE Specialist-San Francisco	\$358		\$0	0%	\$0
ELECTRICAL SUBCONTRACTOR (MAXIMUM)	\$242	16	\$3,872	10%	\$4,259

**CO4 Stat Relocation (PL Item QKA 18/CEI 6).....\$1,350**

Type Labor/Branch	ST Rate	Hours	Price
BAU Engineer-San Francisco	\$ 204		\$0
BAU Service Project Manager-San Francisco	\$ 310	1	\$310
BAU Service Specialist-San Francisco	\$ 260	4	\$1,040
ZTE Specialist-San Francisco	\$ 239		\$0

**Unrestricted Siemens Industry, Inc.**



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**Labor Subtotal: \$1,350**

CO5 Trade Damage Replacement Controllers.....NA

CO6 Current Switch replacements.....NA

CO7 Condensate switch replacement & repairs.....\$1,660.00

Type Labor/Branch	ST Rate	Hours	Price
BAU Engineer-San Francisco	\$ 204		\$0
BAU Service Project Manager-San Francisco	\$ 310	2	\$620
BAU Service Specialist-San Francisco	\$ 260	4	\$1,040
ZTE Specialist-San Francisco	\$ 239		\$0

**Labor Subtotal: \$1,660.**

CO8 Current Switch replacements (post TAB).....\$1,140

Type Labor/Branch	ST Rate	Hours	Price
BAU Engineer-San Francisco	\$ 204		\$0
BAU Service Project Manager-San Francisco	\$ 310	2	\$620
BAU Service Specialist-San Francisco	\$ 260	2	\$520
ZTE Specialist-San Francisco	\$ 239		\$0

**Labor Subtotal: \$1,140**

CO9 Lighting Control Troubleshooting.....NA

**Total Price for Scope above: .....\$20,186**

**Clarifications and Exclusions**

- **THIS PROPOSAL IS FIRM FIXED PRICED**
- Siemens is bondable; however, the cost for bonds is not included in our proposal.
- Applicable use taxes, standard shipping of materials and warranty is included.
- **Delivery Schedule:**
  - Please allow (5) days for processing of PO/WO/TO
  - A lead time of at least 4 weeks is recommended to ensure proper deadlines are met.

**THIS PURCHASE IS MADE IN ACCORDANCE WITH THE GROUP COOPERATIVE SOURCEWELL CONTRACT #080824-SIE. ALL TERMS OF SUCH SOURCEWELL CONTRACT ARE INCORPORATED HEREIN, AND THE TERMS AND CONDITIONS WILL PREVAIL EXCLUSIVELY OVER THE TERMS OF THE PURCHASE ORDER AND/OR CUSTOMER AGREEMENT. NO FEDERAL TERMS AND CONDITIONS, FEDERAL FUNDS, OR GRANTS ARE APPLICABLE TO THIS ORDER.**

**Unrestricted Siemens Industry, Inc.**







## Certificate Of Completion

Envelope Id: 4DBDD964-65D4-452D-96AE-89487FDDBE44

Status: Completed

Subject: 400811 RCSD CO1- Taft r4.pdf

Source Envelope:

Document Pages: 5

Signatures: 4

Envelope Originator:

Certificate Pages: 5

Initials: 0

Angie Ramich

AutoNav: Enabled

450 Chadbourne Road

Envelopeld Stamping: Enabled

Suite B

Time Zone: (UTC-08:00) Pacific Time (US & Canada)

Fairfield, CA 94534

angie.ramich@vpcsonline.com

IP Address: 209.232.116.92

## Record Tracking

Status: Original

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3/23/2026 10:23:26 AM

angie.ramich@vpcsonline.com

## Signer Events

### Signature

### Timestamp

Chris Broadhead

chris.broadhead@siemens.com

Area Sales Manager

Security Level: Email, Account Authentication  
(None)

*Chris Broadhead*

Signature Adoption: Pre-selected Style  
Using IP Address: 170.85.204.105

Sent: 3/23/2026 10:26:36 AM

Resent: 3/23/2026 3:40:34 PM

Viewed: 3/24/2026 1:39:13 PM

Signed: 3/24/2026 1:40:26 PM

### Electronic Record and Signature Disclosure:

Accepted: 3/24/2026 1:39:13 PM

ID: 3bf24b11-e90e-420e-92ec-f6888de9b1ef

Hank Dagenais

hank.dagenais@vpcsonline.com

Project Manager

Van Pelt Construction Services

Security Level: Email, Account Authentication  
(None)

*Hank Dagenais*

Signature Adoption: Pre-selected Style  
Using IP Address:

2600:382:af98:7c3e:4c38:34e0:e0c4:1ec5

Sent: 3/24/2026 1:40:28 PM

Viewed: 3/24/2026 6:20:57 PM

Signed: 3/24/2026 6:21:35 PM

### Electronic Record and Signature Disclosure:

Accepted: 8/27/2025 9:25:32 AM

ID: c2de8262-afd8-4c25-bcc5-14d9508e77ac

Nicholas Olsen

nick.olsen@vpcsonline.com

Program Manager

Van Pelt Construction Servies

Security Level: Email, Account Authentication  
(None)

*Nicholas Olsen*

Signature Adoption: Pre-selected Style  
Using IP Address:

2601:644:8403:1e20:84fa:56a1:b614:a56f

Sent: 3/24/2026 6:21:36 PM

Viewed: 3/25/2026 10:05:01 AM

Signed: 3/25/2026 10:05:09 AM

### Electronic Record and Signature Disclosure:

Accepted: 7/11/2025 11:47:43 AM

ID: 3c0b9ffd-a684-4ced-b57f-e3de93755db0

Martin Cervantes

mcervantes@rcsdk8.net

Bond Program Director

Redwood City School District

Security Level: Email, Account Authentication  
(None)

*Martin Cervantes*

Signature Adoption: Pre-selected Style  
Using IP Address: 208.52.98.214

Sent: 3/25/2026 10:05:10 AM

Resent: 3/26/2026 10:06:48 AM

Viewed: 3/26/2026 10:09:47 AM

Signed: 3/26/2026 10:09:59 AM

### Electronic Record and Signature Disclosure:

Signer Events	Signature	Timestamp
Accepted: 3/26/2026 10:09:47 AM ID: 3483ea79-e851-48e6-9cc4-5a6884c4780a		
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Hank Dagenais hank.dagenais@vpcsonline.com Project Manager Van Pelt Construction Services Security Level: Email, Account Authentication (None) <b>Electronic Record and Signature Disclosure:</b> Accepted: 8/27/2025 9:25:32 AM ID: c2de8262-afd8-4c25-bcc5-14d9508e77ac	<b>COPIED</b>	Sent: 3/26/2026 10:10:00 AM
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	3/23/2026 10:26:36 AM
Certified Delivered	Security Checked	3/26/2026 10:09:47 AM
Signing Complete	Security Checked	3/26/2026 10:09:59 AM
Completed	Security Checked	3/26/2026 10:10:00 AM
Payment Events	Status	Timestamps
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You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: [eric@vpcsonline.com](mailto:eric@vpcsonline.com)

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To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at [eric@vpcsonline.com](mailto:eric@vpcsonline.com) and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

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