



March 19, 2026

**Service Proposal between:**

Siemens Industry, Inc.  
46897 Bayside Pkwy, Ste 200  
Fremont, CA 94538

Redwood City School District  
750 Bradford St  
Redwood City, CA 94063

From: Reginald Marinas  
Email: [reginald.marinas@siemens.com](mailto:reginald.marinas@siemens.com)  
Phone: (510) 634-9162

To: Martin Cervantes  
Email: [mcervantes@rcsdk8.net](mailto:mcervantes@rcsdk8.net)  
Phone:

**Project: 44OP-400811 RCSD Mechanical Replacement – Selby Elementary**

**Sourcewell Contract #: 080824-SIE**

**Account # 14129**

**Scope of work:**

**CO1 Sunday Mobilization 8/3..... \$8,547**

Type Labor/Branch	ST Rate	DT Rates	Diff.	Hours	Cost	OH&P	Total
BAU Engineer-San Francisco	\$204	\$408	\$204		\$0	0%	\$0
BAU Service Project Manager-San Francisco	\$310	\$619	\$310		\$0	0%	\$0
BAU Service Specialist-San Francisco	\$260	\$521	\$260	24	\$6,246	0%	\$6,246
ZTE Specialist-San Francisco	\$239	\$478	\$239		\$0	0%	\$0
ELECTRICAL SUBCONTRACTOR (MAXIMUM)	\$179	\$309	\$131	16	\$2,092	10%	\$2,301

**CO2 Split System Troubleshooting.....NA**

**CO3 RFI-7 Condensate Pump Switch Add.....\$14,557**

Type Labor/Branch	OT Rate	Hours	Price	OH&P	Total
BAU Engineer-San Francisco	\$306		\$0	0%	\$0
BAU Service Project Manager-San Francisco	\$464	2	\$929	0%	\$929
BAU Service Specialist-San Francisco	\$390	24	\$9,369	0%	\$9,369
ZTE Specialist-San Francisco	\$358		\$0	0%	\$0
ELECTRICAL SUBCONTRACTOR (MAXIMUM)	\$242	16	\$3,872	10%	\$4,259

**CO4 Stat Relocation.....NA**

**CO5 Trade Damage Replacement Controllers.....NA**

**Unrestricted Siemens Industry, Inc.**

25821 Industrial Blvd, #300  
Hayward, CA 94545

Tel: (510) 783-6000



CO6 Current Switch replacements.....\$6,331

Type Labor/Branch	ST Rate	Hours	Price
BAU Engineer-San Francisco	\$ 204		\$0.00
BAU Service Project Manager-San Francisco	\$ 310	2	\$620
BAU Service Specialist-San Francisco	\$ 260	16	\$4,164
ZTE Specialist-San Francisco	\$ 239		\$0
<b>Labor Subtotal:</b>			<b>\$4,783</b>

Part Number	Manufacturer	Sourcewell \$	Quantity	Total
H300	Veris	77	20	1548
<b>Material Subtotal:</b>				<b>\$1,548</b>

CO7 Condensate switch replacement & repairs.....\$2,701

Type Labor/Branch	ST Rate	Hours	Price
BAU Engineer-San Francisco	\$ 204		\$0
BAU Service Project Manager-San Francisco	\$ 310	2	\$620
BAU Service Specialist-San Francisco	\$ 260	8	\$2,082
ZTE Specialist-San Francisco	\$ 239		\$0
<b>Labor Subtotal:</b>			<b>\$2,701</b>

CO8 Current Switch replacements (post TAB).....\$1,140

Type Labor/Branch	ST Rate	Hours	Price
BAU Engineer-San Francisco	\$ 204		\$0.00
BAU Service Project Manager-San Francisco	\$ 310	2	\$620
BAU Service Specialist-San Francisco	\$ 260	2	\$520
ZTE Specialist-San Francisco	\$ 239		\$0.00
<b>Labor Subtotal:</b>			<b>\$1,140</b>

CO9 Lighting Control Troubleshooting.....NA

Total Price for Scope above: .....\$33,276

Unrestricted Siemens Industry, Inc.



# SIEMENS Building Technologies, Inc.

25821 Industrial Blvd, #300  
Hayward, CA 94545

CO 001

Service Call #:

Requested by:	Phone:	Date Received:	Scheduled Date:	Job Number/PO:
Customer Site: <i>Selby</i>		Bill To:	Call Type: Equipment Serviced: Delivery Mode: <i>On-site</i> <i>On-Line</i>	Report To: Technical Support Program Billable
Instructions / Problem Description:				
Service Report: <i>Worked on pushing firmware in building 6. Completed point to point on 2 FCU'S as well as pushed the firmware troubleshooting controllers that didn't want to accept firmware update</i>				
Call Status: Completed				
Recommendation / Follow-up Instructions:				

Material Product #	Description	Quantity
Labor (on site or on line)	Technician	Hours
<i>on-site</i>	<i>Adrian Gallo</i>	<i>4</i>
Trip Charge \$50/tech on site	Other expenses:	

*8/3/25*  
Date

*Agalke*  
Technician Signature

*[Signature]*  
Customer Signature

Service Call #:

Requested by:	Phone:	Date Received:	Scheduled Date:	Job Number/PO:
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Customer Site: <b>SELBY ELEMENTARY</b>	Bill To:	Call Type: Equipment Serviced: Delivery Mode: On-site                      On-Line
Report To:		Technical Support Program Billable

Instructions / Problem Description:

Service Report:  
DOING CHECKOUTS ON UNITS ON ROW E. FLASHING FIRMWARE ON UNITS IN INSIDE CLASSROOMS. TROUBLESHOOTING CONTROLLERS THAT WEREN'T ACCEPTING FIRMWARE.

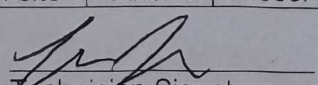
Call Status: Completed

Recommendation / Follow-up Instructions:

Material Product #	Description	Quantity
Labor (on site or on line)	Technician	Hours
ON SITE	KALI KRAUS	8

Trip Charge \$50/tech on site      Other expenses:

**8/3/25**  
Date

  
Technician Signature

  
Customer Signature

SIEMENS Building Technologies, Inc.

25821 Industrial Blvd, #300  
Hayward, CA 94545

CO 001

Service Call #:

Requested by:	Phone:	Date Received:	Scheduled Date:	Job Number/PO: 400811
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Customer Site: Selby	Bill To:	Call Type: Equipment Serviced: Delivery Mode: On-site                      On-Line
Report To:		Technical Support Program Billable

Instructions / Problem Description:

Service Report:

\* Pushed FC-C1, C2, C3 Firmware updates and I/O test  
FC-C4 issues pushing Firmware so programmed with  
dongle

Call Status: Completed

Recommendation / Follow-up Instructions:

Material Product #	Description	Quantity
Labor (on site or on line)	Technician	Hours
on site	Tony Skurat	1

Trip Charge \$50/tech on site      Other expenses:

8/3/25  
Date

*Tony Skurat*  
Technician Signature

*[Signature]*  
Customer Signature



**MAXIMUM ELECTRIC & CONTROLS**

392 W. Larch Rd #8  
 Tracy, CA 95304  
 Lic. #904128  
 Office: (209) 329-4632

**CO 001**

**Field Work Order 0052**

MEC Job #:
CR#:
FWO#: W

Change Order #:	Customer Purchase Order #:	
Work Requested By:	Call Taken By:	Date Requested:
Job Location: <u>Selby Elementary</u>	Bill To:	
Street:	Street:	
City: <u>Redwood City</u> Phone:	City:	Phone:
Job Description: <u>Install Conduit on roof for condenser units</u>		

Labor	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Hours			Rate			Extended Labor \$	
								Reg	1 1/2	DT	Reg	1 1/2	DT		
Local #							<u>8/03</u>								
Class <u>IM</u> Name <u>Perry Gnan</u>							<u>X</u>								
Class <u>IM</u> Name <u>Art Ortega</u>							<u>X</u>								
Class Name															
Class Name															
Class Name															
Class Name															
Class Name															
Class Name															

200' rigid pipe - 3/4"

**No MAT charge.  
 Contract work.**

Foreman:	Total Material:
Material Requisition #:	Total Labor:
Additional FWO's Used:	Rentals:
Work Authorized By: <u>TRACY PASKETT BLACH</u>	Sales Tax:
Mon Tue Wed Thu Fri Sat Sun Date Completed	Overhead:
Daily Acceptance (Initials)	Profit:
Work Accepted By: <u>[Signature]</u>	Total:

White: Office Copy

Canary: Customer Copy



**MAXIMUM ELECTRIC  
& CONTROLS**

392 W. Larch Rd #8  
Tracy, CA 95304  
Lic. #904128  
Office: (209) 329-4632

**Field Work Order 0054**

<b>MEC Job #:</b>
<b>CR#:</b>
<b>FWO#: W</b>

<b>Change Order #:</b>		<b>Customer Purchase Order #:</b>	
<b>Work Requested By:</b>		<b>Call Taken By:</b>	<b>Date Requested:</b>
<b>Job Location:</b> Selby Elementary		<b>Bill To:</b>	
<b>Street:</b>		<b>Street:</b>	
<b>City:</b> Atherton	<b>Phone:</b>	<b>City:</b>	<b>Phone:</b>
<b>Job Description:</b> Condensate pump switch at fan coil unit			

Labor	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Hours			Rate			Extended Labor \$
								Reg	1 1/2	DT	Reg	1 1/2	DT	
<b>Local #</b>	<b>Date</b>													
<b>Class</b> GF	<b>Name</b> Casey Casado							X				8		
<b>Class</b> FM	<b>Name</b> Ricky							X				8		
<b>Class</b>	<b>Name</b>													
<b>Class</b>	<b>Name</b>													
<b>Class</b>	<b>Name</b>													
<b>Class</b>	<b>Name</b>													
<b>Class</b>	<b>Name</b>													
<b>Class</b>	<b>Name</b>													
<b>Class</b>	<b>Name</b>													

Material Quantity	Unit	Description:	Unit Cost	Extended Material \$
		Wire from condensate pump to relay at control panel		
		1-Box 18/2 wire		

<b>Foreman:</b>		<b>Total Material:</b>						
<b>Material Requisition #:</b>		<b>Total Labor:</b>						
<b>Additional FWO's Used:</b>		<b>Rentals:</b>						
<b>Work Authorized By:</b> X HARSHITHA PALADUGU		<b>Sales Tax:</b>						
<b>Mon</b>	<b>Tue</b>	<b>Wed</b>	<b>Thu</b>	<b>Fri</b>	<b>Sat</b>	<b>Sun</b>	<b>Date Completed</b>	<b>Overhead:</b>
							08/09/2025	<b>Profit:</b>
<b>Work Accepted By:</b> X [Signature]		<b>Total:</b>						

## Certificate Of Completion

Envelope Id: 858A0F3D-3043-4ECB-9FF9-2C81D6BC9B53

Status: Completed

Subject: 400811 RCSD CO1- Selby r4.pdf

Source Envelope:

Document Pages: 8

Signatures: 4

Envelope Originator:

Certificate Pages: 5

Initials: 0

Angie Ramich

AutoNav: Enabled

450 Chadbourne Road

Envelopeld Stamping: Enabled

Suite B

Time Zone: (UTC-08:00) Pacific Time (US & Canada)

Fairfield, CA 94534

angie.ramich@vpcsonline.com

IP Address: 209.232.116.92

## Record Tracking

Status: Original

Holder: Angie Ramich

Location: DocuSign

3/23/2026 10:27:50 AM

angie.ramich@vpcsonline.com

## Signer Events

### Signature

### Timestamp

Chris Broadhead

chris.broadhead@siemens.com

Area Sales Manager

Security Level: Email, Account Authentication  
(None)

*Chris Broadhead*

Signature Adoption: Pre-selected Style  
Using IP Address: 170.85.204.105

Sent: 3/23/2026 10:31:54 AM

Resent: 3/23/2026 3:40:31 PM

Viewed: 3/24/2026 1:36:38 PM

Signed: 3/24/2026 1:38:10 PM

### Electronic Record and Signature Disclosure:

Accepted: 3/24/2026 1:36:38 PM

ID: 44903a6c-3792-4487-a1cf-34d63d9d4750

Hank Dagenais

hank.dagenais@vpcsonline.com

Project Manager

Van Pelt Construction Services

Security Level: Email, Account Authentication  
(None)

*Hank Dagenais*

Signature Adoption: Pre-selected Style  
Using IP Address:

2600:382:af98:7c3e:4c38:34e0:e0c4:1ec5

Sent: 3/24/2026 1:38:11 PM

Viewed: 3/24/2026 6:23:13 PM

Signed: 3/24/2026 6:23:29 PM

### Electronic Record and Signature Disclosure:

Accepted: 8/27/2025 9:25:32 AM

ID: c2de8262-afd8-4c25-bcc5-14d9508e77ac

Nicholas Olsen

nick.olsen@vpcsonline.com

Program Manager

Van Pelt Construction Servies

Security Level: Email, Account Authentication  
(None)

*Nicholas Olsen*

Signature Adoption: Pre-selected Style  
Using IP Address:

2601:644:8403:1e20:84fa:56a1:b614:a56f

Sent: 3/24/2026 6:23:30 PM

Viewed: 3/25/2026 10:04:22 AM

Signed: 3/25/2026 10:04:45 AM

### Electronic Record and Signature Disclosure:

Accepted: 7/11/2025 11:47:43 AM

ID: 3c0b9ffd-a684-4ced-b57f-e3de93755db0

Martin Cervantes

mcervantes@rcsdk8.net

Bond Program Director

Redwood City School District

Security Level: Email, Account Authentication  
(None)

*Martin Cervantes*

Signature Adoption: Pre-selected Style  
Using IP Address: 208.52.98.214

Sent: 3/25/2026 10:04:46 AM

Resent: 3/26/2026 10:06:42 AM

Viewed: 3/26/2026 10:17:12 AM

Signed: 3/26/2026 10:17:19 AM

### Electronic Record and Signature Disclosure:

Signer Events	Signature	Timestamp
Accepted: 3/26/2026 10:17:12 AM ID: 82ffb979-a691-4e5a-8939-6bc316cf7e9e		
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Hank Dagenais hank.dagenais@vpcsonline.com Project Manager Van Pelt Construction Services Security Level: Email, Account Authentication (None) <b>Electronic Record and Signature Disclosure:</b> Accepted: 8/27/2025 9:25:32 AM ID: c2de8262-afd8-4c25-bcc5-14d9508e77ac	<b>COPIED</b>	Sent: 3/26/2026 10:17:21 AM
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	3/23/2026 10:31:54 AM
Certified Delivered	Security Checked	3/26/2026 10:17:12 AM
Signing Complete	Security Checked	3/26/2026 10:17:19 AM
Completed	Security Checked	3/26/2026 10:17:21 AM
Payment Events	Status	Timestamps
Electronic Record and Signature Disclosure		

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