

RCSD - Infrastructure Project

Alternative Infrastructure Solutions Evaluated

Solution / Vendor	Estimated Cost	General Scope / Key Components	General Considerations
Nutanix Renewal (CDW-G)	\$54,198 initial renewal cost	Renewal of existing Nutanix cloud infrastructure licensing and hardware support services	Continues dependence on aging on-premises infrastructure, ongoing licensing renewals, future hardware refresh requirements, higher long-term operational costs, and continued internal staffing resources to manage and maintain physical infrastructure
Proxmox On-Premises Solution (STEPFORD)	\$27,312 initial implementation cost	New on-premises Proxmox virtualization cluster, hardware servers, software subscriptions, and VM migration services	Lower initial cost but continues reliance on physical server infrastructure, internal hardware management, onsite maintenance, future replacement cycles, and increased ongoing staffing resources to support and maintain the environment

The District also evaluated a Microsoft Azure cloud-hosted solution, which was determined to provide the strongest overall combination of operational reliability, scalability, cybersecurity, disaster recovery capabilities, and long-term fiscal sustainability.



Thank you for choosing CDW. We have received your quote.

QUOTE CONFIRMATION

Pricing and Availability Notice

Due to ongoing supply chain challenges, some hardware manufacturers cannot guarantee product availability or pricing until the product is shipped. While we make every effort to honor quoted pricing, if a hardware manufacturer increases its price to CDW after a quote is issued or order is accepted, we may need to update your quoted price to reflect that change irrespective of any timeframes or validity periods set forth in the quote, including up to the date of shipment. In the event of a price adjustment, we will notify you prior to shipment. Any price adjustment would only occur if the hardware manufacturer increases its pricing to CDW.

CARLOS REYNA,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

This quote is subject to CDW's Third Party Cloud Services Order Form Terms and Conditions set forth at <https://www.cdwg.com/content/cdwg/en/terms-conditions/third-party-cloud-services-order-form-term-s-and-conditions-.html>

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PVPS711	4/1/2026	1 OF 2	5913576	\$54,198.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
NUTANIX CLD INFRA NCI PRO 1-CPU RNW Mfg. Part#: RSW-NCI-PRO-PR 04-17-2026 to 07-31-2027 Electronic distribution - NO MEDIA Contract: Sourcwell 121923 CDWG-Software (121923)	120	7325182	\$423.00	\$50,760.00
NUTANIX HARDWARE RENEWAL SUPPORT Mfg. Part#: RS-HW-PRD-ST 04-17-2026 - 03-31-2027 Electronic distribution - NO MEDIA Contract: Sourcwell 121923-CDWG Tech Catalog (121923)	2	6072643	\$1,719.00	\$3,438.00

These services are considered Third Party Services, and this purchase is subject to CDW's [Third Party Cloud Services Terms and Conditions](#), unless you have a written agreement with CDW covering your purchase of products and services, in which case this purchase is subject to such other written agreement.

The third-party Service Provider will provide these services directly to you pursuant to the Service Provider's standard terms and conditions or

such other terms as agreed upon directly between you and the Service Provider. The Service Provider, not CDW, will be responsible to you for delivery and performance of these services. Except as otherwise set forth in the Service Provider's agreement, these services are non-cancellable, and all fees are non-refundable.

SUBTOTAL	\$54,198.00
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$54,198.00

PURCHASER BILLING INFO	DELIVER TO
Billing Address: REDWOOD CITY SCHOOL DISTRICT ACCOUNTS PAYABL 750 BRADFORD ST REDWOOD CITY, CA 94063-1727 Phone: (650) 423-2257 Payment Terms: NET 30 Days-Govt/Ed	Shipping Address: REDWOOD CITY SCHOOL DISTRICT WAREHOUSE 501 JAMES AVE REDWOOD CITY, CA 94062-1042 Shipping Method: ELECTRONIC DISTRIBUTION
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Pat Hein | (866) 642-8073 | pathei@cdwg.com

Need Help?



My Account



Support



Call 800.800.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

© 2026 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



**QUOTE FOR
LABOR & MATERIALS**

STEPFORD, INC.
1160 Industrial Road, Unit 9
San Carlos, CA 94070

650-598-9990 Office
650-598-0179 Fax
Sales@Stepford.com
www.Stepford.com

Redwood City School District
 Johnson Hang
 750 Bradford St.
 Redwood City, CA 94063

3/17/2026		Quote Number	2601091	Customer PO Number		
Item	Qty	Part Number	Description	Unit Price	Total	
	3.0		Estimate for Infrastructure Refresh Option 4 On-Prem Proxmox Cluster HPE DL360 GEN10 Rackmount Server Intel Xeon-Silver 4210 2,2GHz 10C 85W CPU 32GB RAM 2x 480GB SATA 6G SSD drive 6x 1.8TB SAS 12GB drive Smart Array controller/storage battery 2x 10GB NIC, electrical interface 2x 500W hot-pluggable power supply ILO license w/3-year support	6,195.00	18,585.00T	
	3.0		Proxmox VE Basic Subscription 1 CPU/year * This is a recurring renewable item (every 1yr) **1 yr subscription. Includes access to Enterprise repository and regular updates, complete feature set, Support via Customer Portal, 3 Proxmox support tickets/year, response time: 1 Austrian business day, and Datacenter Manager: Enterprise Repository and support.	495.00	1,485.00	
			***** SUBTOTAL Infrastructure Hardware and Software *****		20,070.00	
	1.0		VM Migration Professional Services ***** SUBTOTAL Professional Services *****	5,500.00	5,500.00	
			Hardware quoted is currently in stock as of the date of this quote. Availability and pricing may change at any time due to supply chain conditions.			
Subtotal				\$25,570.00		
Sales Tax (9.375%)				\$1,742.34		
TOTAL				\$27,312.34		

_____ Approved by	_____ Date
----------------------	---------------

The information contained herein is confidential and is provided for the sole use of the customer named above. Distribution or transmission of this information to any third party is expressly prohibited without the consent of STEPFORD, Inc.