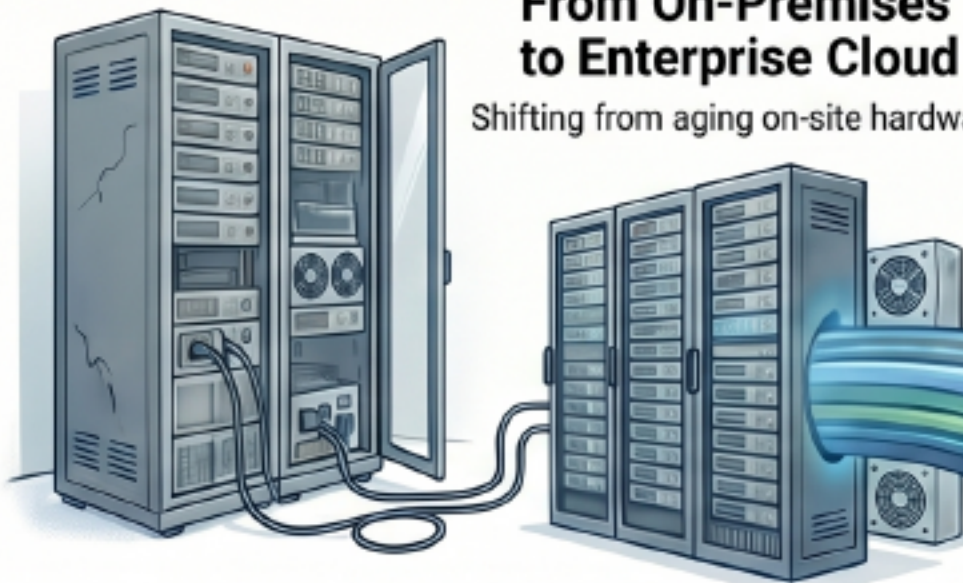


A Strategic Shift: Migrating Redwood City School District to the Cloud

Legacy: On-Premises (Nutanix)



From On-Premises to Enterprise Cloud

Shifting from aging on-site hardware

Future: Microsoft Azure Cloud



Infrastructure Evolution: Legacy vs. Cloud

- **Always-On Resilience:** Replacing local power/cooling risks with geographically redundant data centers and guaranteed uptime SLAs.
- **Capital to Operating Expenditure (OpEx):** Transitions from heavy CapEx cycles to a predictable, scalable monthly operating model.

Financial & Operational Impact

\$165,000+ Projected 3-Year Savings

Dramatic cost reduction by eliminating expensive hardware refresh cycles and high licensing fees.

Annual Cost Comparison

Current Nutanix Licensing (\$53,000)

Licensing alone, excludes hardware and power.

Estimated Azure Hosting (\$14,200)

Based on current server utilization.

Year 1 Implementation: \$38,105 (includes one-time professional services fee)

Phased Implementation

May 2026 (Phase 1) June (Phase 2) July (Phase 3) August (Phase 4) Fall 2026 (Phase 5)

A 5-phase migration from May to Fall 2026 ensures zero-interruption via weekend maintenance windows.

Infrastructure Evolution: Legacy vs. Cloud

Shifting from aging on-site hardware to the same resilient platform used by Fortune 500 companies.

Always-On Resilience: Replacing local power/cooling risks with geographically redundant data centers and guaranteed uptime SLAs.