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Proposal

April 29, 2026

Redwood City School District
601 James Ave
Redwood City, CA 94062
Attn: Thomas DeRosa

Re: District Office
750 Bradford Street
Redwood City, CA 94063
Follow Up Repairs – AC#4 Compressor Replacement Proposal

Dear Mr. DeRosa;

Please find below our follow up proposal as result of our diagnostic service visit. For AAON RTU with serial# 99BKCL14 it was found with failed compressor #1, and worn contactors on both compressors. We recommend to replace compressor #1 and replace both contactors, then test unit for proper operation. If upon testing there are additional issues found, a follow up proposal will be submitted.

Note: OEM replacement parts are special order, non-stock, please see terms below. **The freight shipping charges for new parts are not included in below proposal cost, and will be an additional charge added to invoice.** MC Initial

Parts ship from factory with estimated 8-10 day lead time plus transit, subject to change.

Scope of work/diagnosis: AC#4 - Replace Compressor #1

- Shut down system & safe off utilities.
- Recover all existing refrigerant from system and send to certified recycling center.
- Remove existing compressor #1, sight glass, liquid line drier and contactor & provide proper disposal.
- Provide & install one (1) new OEM replacement compressor.
- Reconnect electrical lines.
- Replace two (2) compressor contactors with two (2) new OEM replacement contactors.
- Provide & install new OEM replacement sight glass for compressor #1.
- Replace liquid line filter drier for compressor #1 with new HH series cleanup drier.
- Provide and install new suction cleanup drier.
- Using dry nitrogen perform system purge in an attempt to remove any existing compressor oil from circuit.
- Reconnect refrigerant lines for compressor #1.
- Pressure test compressor #1 system with dry nitrogen and verify all field connections are leak free.
- Perform system evacuation per manufactures guidelines for compressor #1.
- Charge compressor #1 system with up to fourteen (14) pounds of R22 refrigerant (if additional R22 is required it will be billed as additional cost \$175 per pound).
- Start up and test for proper operation.

Total Proposal Cost: \$16,149.00 MC Initial

Exclusions: Mc Initial

- Overtime or premium pay.
- Access issues that prohibit above work from being performed.
- Existing mechanical conditions beyond above scope of work.
- Previous service visit charges (these charges will be billed under separate cover).
- Repairs needed upon testing, specifically further cleanup if testing shows positive result.
- **The additional freight shipping charges required for ordering new parts from factory.**
- Cost of new R22 refrigerant beyond fourteen (14) pounds.
- Repairs or service to circuit #2 beyond replacement of contactor.

Warranty: Mc Initial

Manufacturer includes a limited one (1) year parts warranty on new parts installed only. No labor allowance after one year from startup.

Labor is limited warranty for one year from day of startup for new parts installed only. Labor warranty to be provided during normal business hours, Monday thru Friday 8am-4:30pm excluding holidays.

Terms: Mc Initial

- Above proposal cost assumes a cash / check discount. Credit card charges will incur a 3.5% convenience fee.
- Payment due upon completion of the project.

Special Order & Non-Stock Parts or Materials: Mc Initial

Special order parts and or non-stock parts ordered for this specific project are non-returnable therefore once this fully executed proposal is received and parts have been ordered you are responsible for all costs incurred including freight and taxes on cancelled orders. In the event our vendor accepts returns you will be responsible for any restocking fees and return freight charges that may apply to return parts or materials for this specific project.

Fixed Price / Flat Rate Pricing: Mc Initial

The pricing proposed in this proposal unless otherwise specified is considered a fixed price / flat rate price. The pricing includes the required labor, materials, freight, applicable taxes, part procurement, administrative time and consumables to complete this proposal and above proposed scope of work. We do not break down these types of projects.

Price is effective for 15 days. Mc Initial

Thank you for the opportunity to present this proposal.

Sincerely,
Matthew Akins
Matthew Akins

WHEN SUBMITTING APPROVED PROPOSAL PLEASE RETURN ALL PAGES IF MORE THAN ONE (1)

AUTHORIZATION TO PROCEED

CUSTOMER ACCEPTANCE BY: _____

SIGNATURE: _____

TITLE: _____

DATE: _____

PO IF APPLICABLE: _____

EMAIL: _____

[Handwritten Signature]
Director of Facilities
4/20/20

hervantes@csdhs.net

Any alterations or deviation from above estimate will be executed only by written or verbal orders and will become an extra cost over and above the proposal. This proposal will be valid for a period of 15 days and payment is due upon completion unless otherwise stated. If payment is not made then interest will accrue at the rate of 1.5% per month and if an action is brought for collection then the prevailing party shall be entitled to attorney's fees.