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## Proposal

May 1, 2026

Redwood City School District  
601 James Avenue  
Redwood City, CA 94062  
Attn: Thomas DeRosa

Re: McKinley School  
400 Duane Street  
Redwood City, CA 94062  
Kitchen RTU & Ducting Replacement

Dear Mr. DeRosa;

CP Mechanical is pleased to provide you with the below proposal to replace the existing failed rooftop unit. Please note the replacement unit is non stock and has a **seven (7) week lead time plus transit.**

### Scope of work/diagnosis:

- Demo existing package unit with ducting and provide proper disposal.
- Custom fabricate new ducting to allow for clearance of new rooftop unit.
- Provide and install replacement unit at existing location and curb.
- Reconnect condensate, electrical and gas adding new as required.
- Provide and install new T24 compliant economizer.
- Perform startup and test for proper operation.

**Total Proposal Cost: \$40,900.00** MC Initial

### Proposed Equipment:

Make: Trane  
Model: YHK036  
Capacity: 36kbtu cooling

### Exclusions: MC Initial

- Overtime or premium pay.
- Access issues that prohibit above work from being performed.
- Drywall patching and or painting if required.
- Permit fees, city incurred costs and administrative fees related to permit process.
- HERS testing.
- Existing electrical circuits and feeders.
- Title 24 upgrades or engineering if required.
- Roofing.

Warranty: MC Initial

Trane provides a limited one (1) year parts warranty. No labor allowance after one year from startup.

Labor is warranted for one year from day of startup. Labor warranty to be provided during normal business hours, Monday thru Friday 8am-4:30pm excluding holidays.

Terms: MC Initial

- Above proposal cost assumes a cash / check discount. Credit card charges will incur a 3.5% convenience fee.
- Payment due upon completion of the project.

Special Order & Non-Stock Parts or Materials: MC Initial

Special order parts and or non-stock parts ordered for this specific project are non-returnable therefore once this fully executed proposal is received and parts have been ordered you are responsible for all costs incurred including freight and taxes on cancelled orders. In the event our vendor accepts returns you will be responsible for any restocking fees and return freight charges that may apply to return parts or materials for this specific project.

Fixed Price / Flat Rate Pricing: MC Initial

The pricing proposed in this proposal unless otherwise specified is considered a fixed price / flat rate price. The pricing includes the required labor, materials, freight, applicable taxes, part procurement, administrative time and consumables to complete this proposal and above proposed scope of work. We do not break down these types of projects.

Price is effective for 15 days. MC Initial

Thank you for the opportunity to present this proposal.

Sincerely,  
*Chris Paul*  
Chris Paul

**WHEN SUBMITTING APPROVED PROPOSAL PLEASE RETURN ALL PAGES IF MORE THAN ONE (1)**

**AUTHORIZATION TO PROCEED**

CUSTOMER ACCEPTANCE BY: \_\_\_\_\_

TITLE: Director of Facilities

DATE: 5/4/24

PO IF APPLICABLE: \_\_\_\_\_

EMAIL: alcarvantes@rodkis.net

All labor and materials furnished by CP Mechanical unless otherwise noted are warranted to be free of defects for a period of one (1) year from date of completion. Any alterations or deviation from above estimate will be executed only by written or verbal orders and will become an extra cost over and above the proposal. This proposal will be valid for a period of 15 days and payment is due upon completion unless otherwise stated from invoicing and if payment is not made then interest will accrue at the rate of 1.5% per month and if an action is brought for collection, then the prevailing party shall be entitled to attorney's fees.