



BOARD RECOMMENDATION LETTER

PROJECT TITLE: Year 2026-2027 E-Rate Project RFP #395-26A.5 Dedicated Internet Access for Redwood City School District

REPORT DATE: March 20, 2026.

Redwood City School District has contracted Infinity Communications and Consulting, Inc (Infinity) to provide professional services for Erate Consulting and RFP Management Services for all services listed below. Per our agreement, Infinity has prepared the bidding documents necessary to solicit competitive bidding and to undertake the work, in conformity with public contract code and FCC/Erate funding requirements. The following statement is a recap of the process that has been instituted specifically for the above-titled project:

- The Dedicated Internet service for the submitted responses listed below were put out to bid due to the original contracted service being set to expire June 30, 2026, which is prior to the beginning of the upcoming E-Rate Funding Year 2026 (July 1, 2026 - June 30, 2027). To ensure the district is covered during the E-Rate funding cycle, services were put out to bid to remain in compliance. We have listed below the cost of services based on the RFP responses received and what E-Rate should be reimbursed on the advice of the Board.
- Redwood City School District E-Rate FY24 (2026-2027) Eligible Telecom E-Rate discount at 80%.
- To meet the Federal E-Rate program filing requirements, the district must approve contracts by the 2026-2027 E-Rate filing Deadline of April 1, 2026.

Project Overview

Redwood City School District R-rate Projects and Services Summary:

Services for Dedicated Internet (Pricing below based on RFP responses received at a 36-month term and E-Rate Discount of 80% for Eligible Services).

Service Provider Name	Service	Annual Amount w/o Taxes	Total Installation / Special Constriction Fees	Total Annual Amount with Installation / Special Construction Fees	Estimated E-Rate Requested Reimbursement Amount	Estimated District Out of Pocket Cost w/ Ineligibles	Bid Evaluation Overall Ranking (See Bid Evaluation for Selection Criteria)
AT&T	AT&T Dedicated Internet (ADI) 100M	\$5,506.20	\$ -	\$5,506.20	\$4,404.96	\$1,101.24	85
Zayo	Symmetrical Fiber Internet Service w/ Managed Router @ 100Mb	\$3,540.00	\$ -	\$3,540.00	\$2,832.00	\$708.00	83

Infinity's Recommendation

Contract Award:

Based on experience and other cost factors that have potential risk of additional cost transition services to a new vendor; including but not limited to; Staff time required to coordinate and configure equipment. Configure updates necessary for compatibility with new vendor, Infinity recommends award of services to the highest ranked bidder and current incumbent listed above, AT&T. Financial Impact after E-Rate funding is an estimated annual cost of \$1,101.24 not including taxes.